SUCCESSION PLANNING

A KEY TO LEADERSHIP SUCCESS & SUSTAINABILITY





Planning Differences

Replacement

Succession

Planning

- Immediate need
- Long learning curve
- No transition period

Planning

- Builds long-term pool of talent
- Training, i.e., job shadowing
- Downstream vacancies filled



Decision-making Differences

Replacement

Succession

Planning

- Back-up candidate usually by default
- Maintain status quo
- Cannot capitalize on careful decisionmaking

Planning

- Based on job requirements
- Based on evidencebased assessments
- Best electoral decision



Outcome Differences

Replacement

Succession

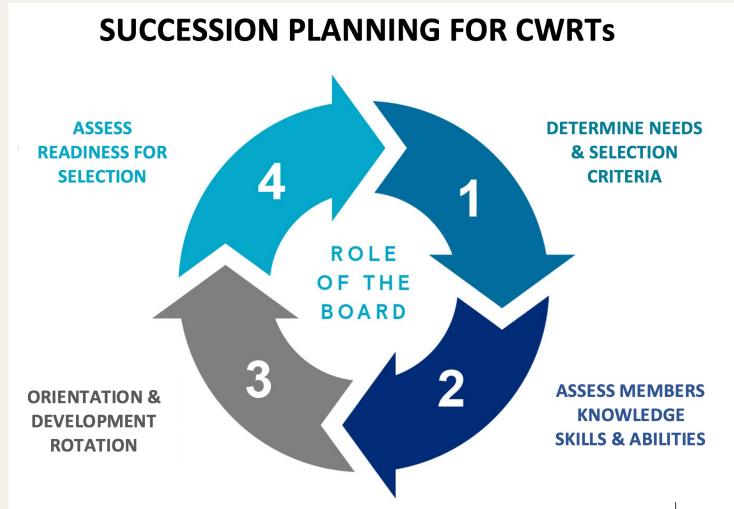
Planning

- Limited pool
- No inherent skill development
- Candidates may not be ready

Planning

- Development in nature
- New tasks, projects or skills
- Remain engaged







Needs & Criteria

PROGRAM INITIATION

Develop characteristics of great program

Business case to the board

Board approval & involvement

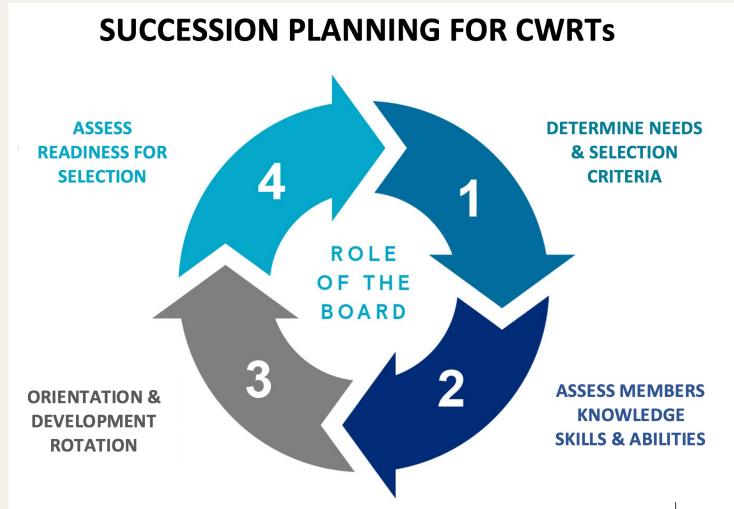
Establish Advisor positions on the board

Ensure position descriptions are available

Determine positions in the program

Candidate selection skills & desire







Member Assessment

ASSESSMENT CATEGORIES

Planning

Public Speaking

Recruiting Help

Building Relationships

Crunching Numbers

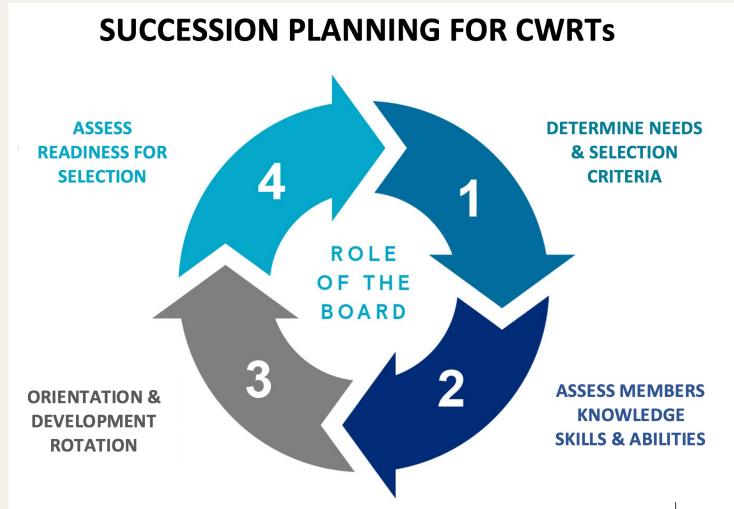
Managing Time

Leading People

Delegating

Self Care







Candidate Development

TRAINING ROTATION

Board advisor

Board orientation & role

Attend Board meetings but without a vote

Cross-train with board members

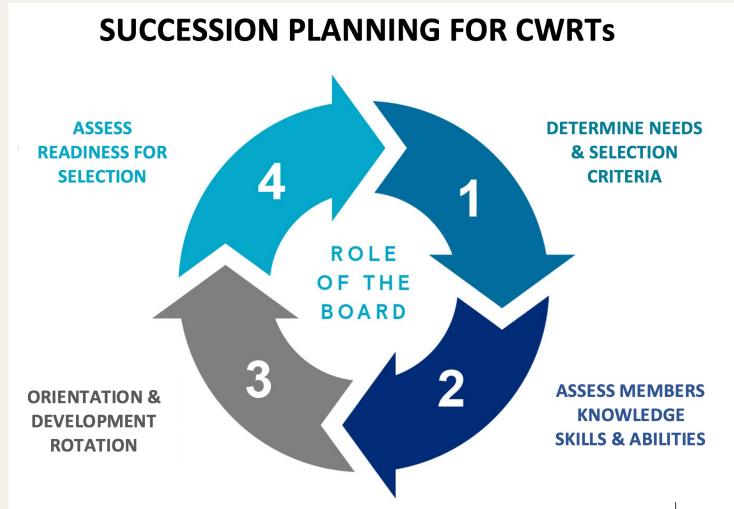
Rotate periodically

Provide opportunities at meetings

Assess performance & aptitude

Continuous feedback from candidates







Readiness & Selection

ANTICIPATE THESE ISSUES

Incumbent cloning

Length of learning curve

Alignment of personal & CWRT goals

Matching expectations with reality

Resistance to change

Support by persons of influence

Weakness in performance management

Rewarding wrong behavior

Lack of time



Discussion time...